

Greetings Unto Interested Parties:

I am submitting a bid for 12th Night 2006 (January 12-15). The proposed site for this event would be Double Tree – Jantzen Beach in Portland, OR, Barony of Three Mountains. Attached you will find my proposed budget, information from the hotel regarding its proposal and services, questions addressed to the hotel, and information related to contracting based on room nights.

I am excited about the opportunity to autocrat a Kingdom level event. I have autocrated a number of events in the past for the Barony of Three Mountains. Some of the events I have autocrated are Feast of Love, Baroness' War, War College, and Samhain. I feel my passed experience will enable me to host a successful and profitable event.

I have the support of the Barony of Three Mountains. I brought my proposal to the Barony of Three Mountain's council in September and they approved for me to submit the bid to the Crown. The members' of the council were thrilled with the idea of bringing 12th Night to the Barony of Three Mountains.

I also have the beginnings of a great support staff. All of them are highly competent people and some have autocrated Kingdom level events of their own in the past. I know with their assistance the event can't help but be outstanding.

Support Staff

Duchess Hlutwige Wolfkiller

Dame Eleanor the Clumsy

HL Anika Grace

HL Tuirrean ni Chaoilte Dal gCai

HL Georgette Bonnegrace

Thank you for your consideration. I look forward to your response to this bid. Please contact me if you have any questions.

In Service

HL Penelope Viollet

Issues Related To Contracting Based On Room Nights

I am aware that contracting with a hotel for a set number of rooms has been an issue in the past. I do not think this should be an issue with this proposal. There are a number of differences between this proposal and the event that was an issue in the past.

1. The room rates that are being proposed are about \$20 less per night than some past 12th Nights.
2. The contracted number of rooms will be less then half the amount originally contracted for at the 12th Night in Seattle.
3. We plan to begin advertising the event as soon as it has been approved. We will focus part of our advertising on why people from the local area should rent a room for the event.
4. 200 rooms rented per night at quad occupancy would house 800 people. That is 400 less people then the project amount expected to attend the event.

Below are the different cost breakdowns if the minimum room nights were not met. I am positive that we will be able to book 400 room nights and yet I wanted to show what the costs would be if we did not.

| Room Nights | Room Penalties (Not meeting contracted room nights) | Meeting Room Fees | <i>Total</i> | Total Event Cost (Hotel costs plus additional budget) | <u>Break Even</u> (Site fee \$15) |
|--------------------|--|--------------------------|---------------------|--|--|
| 320-342 | 0 | \$2,400.00 | \$2,400.00 | 4,400.00 | 294 |
| 313-319 | \$3,160.00 | \$2,400.00 | \$5,560.00 | \$7,560.00 | 504 |
| 283-312 | \$3,160.00 | \$4,800.00 | \$7,960.00 | \$9,960.00 | 664 |
| 260-282 | \$3,160.00 | \$7,200.00 | \$10,360.00 | \$12,360.00 | 824 |
| 252-260 | \$4,740.00 | \$7,200.00 | \$11,940.00 | 13,940.00 | 930 |
| 200-251 | \$4,740.00 | \$9,600.00 | \$14,340.00 | \$16,340.00 | 1090 |
| 200 or fewer | \$6,320.00 | \$9,600.00 | \$15,920.00 | \$17,920.00 | 1195 |